2018 FINANCIAL STATEMENT

A voice for today

A vision for tomorrow
2017 J STREET AND J STREET EDUCATION FUND (JSEF) STATEMENT OF FINANCIAL POSITION*

<table>
<thead>
<tr>
<th>INCOME</th>
<th>J STREET</th>
<th>JSEF</th>
<th>CONSOLIDATED</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>2,528,985</td>
<td>6,055,312</td>
<td>8,584,297</td>
</tr>
<tr>
<td>Conference and Other Income</td>
<td>8,516</td>
<td>132,919</td>
<td>133,775</td>
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<tr>
<td>TOTAL INCOME</td>
<td>2,537,501</td>
<td>7,184,511</td>
<td>9,722,012</td>
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</table>

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th>J STREET</th>
<th>JSEF</th>
<th>CONSOLIDATED</th>
</tr>
</thead>
<tbody>
<tr>
<td>Programming</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>J Street U</td>
<td>-</td>
<td>686,321</td>
<td>686,321</td>
</tr>
<tr>
<td>Regional and Other Programs</td>
<td>2,031,829</td>
<td>4,386,660</td>
<td>6,418,489</td>
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<tr>
<td>Conference/Lobby Day</td>
<td>10,256</td>
<td>1,069,861</td>
<td>1,080,117</td>
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<tr>
<td>Total Programming</td>
<td>2,042,085</td>
<td>6,142,842</td>
<td>8,184,927</td>
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<tr>
<td>Supporting Services</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>General Administration</td>
<td>219,844</td>
<td>302,569</td>
<td>522,413</td>
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<tr>
<td>Fundraising</td>
<td>234,822</td>
<td>652,661</td>
<td>887,483</td>
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<tr>
<td>Total Supporting Services</td>
<td>454,766</td>
<td>955,230</td>
<td>1,409,996</td>
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<tr>
<td>TOTAL EXPENSES</td>
<td>2,496,851</td>
<td>7,066,072</td>
<td>9,594,923</td>
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<table>
<thead>
<tr>
<th>ASSETS</th>
<th>J STREET</th>
<th>JSEF</th>
<th>CONSOLIDATED</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Cash Equivalents</td>
<td>685,123</td>
<td>1,733,601</td>
<td>2,418,724</td>
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<tr>
<td>Accounts Receivable</td>
<td>196,201</td>
<td>292,420</td>
<td>488,621</td>
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<tr>
<td>Intercompany Receivable</td>
<td>1,623,675</td>
<td>13,342</td>
<td>1,636,217</td>
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<tr>
<td>Prepaid Expenses</td>
<td>65,321</td>
<td>211,414</td>
<td>276,735</td>
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<tr>
<td>Other Assets</td>
<td>544,113</td>
<td>6,540</td>
<td>550,653</td>
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<tr>
<td>TOTAL ASSETS</td>
<td>3,114,433</td>
<td>2,257,717</td>
<td>3,373,143</td>
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</table>

<table>
<thead>
<tr>
<th>LIABILITIES</th>
<th>J STREET</th>
<th>JSEF</th>
<th>CONSOLIDATED</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable and accrued liabilities</td>
<td>94,073</td>
<td>220,315</td>
<td>314,388</td>
</tr>
<tr>
<td>Deferred Income</td>
<td>40,711</td>
<td>40,711</td>
<td>40,711</td>
</tr>
<tr>
<td>Intercompany Payable</td>
<td>1,623,675</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other Liabilities</td>
<td>496,511</td>
<td>-</td>
<td>496,511</td>
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<tr>
<td>TOTAL LIABILITIES</td>
<td>590,584</td>
<td>1,884,701</td>
<td>2,475,285</td>
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<tr>
<td>TOTAL NET ASSETS</td>
<td>2,523,849</td>
<td>373,017</td>
<td>2,896,866</td>
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</table>

<table>
<thead>
<tr>
<th>PROGRAM AND SUPPORT SERVICES EXPENDITURES</th>
<th>J STREET</th>
<th>JSEF</th>
<th>CONSOLIDATED</th>
</tr>
</thead>
<tbody>
<tr>
<td>Regional and Other Programs</td>
<td>6,418,489</td>
<td>67%</td>
<td></td>
</tr>
<tr>
<td>J Street U Program</td>
<td>686,321</td>
<td>7%</td>
<td></td>
</tr>
<tr>
<td>Fundraising</td>
<td>887,483</td>
<td>9%</td>
<td></td>
</tr>
<tr>
<td>General Administration</td>
<td>522,513</td>
<td>5%</td>
<td></td>
</tr>
<tr>
<td>Conference</td>
<td>1,080,117</td>
<td>11%</td>
<td></td>
</tr>
<tr>
<td>TOTAL EXPENDITURES</td>
<td>9,594,923</td>
<td>100%</td>
<td></td>
</tr>
</tbody>
</table>

| PAC TOPLINES | | |
|----------------|----------------|
| Most raised for candidate | $288,200.80 |
| Average to competitive Senate candidate | $158,000.00 |
| Average to competitive House candidate | $47,000.00 |
| TOTAL DISBURSED | $4,918,164.82 |

| TOP 2018 SENATE DISBURSEMENTS | | |
|-----------------------------|----------------|
| Beto O'Rourke | TX $250,196.28 |
| Tammy Baldwin | WI $201,362.07 |
| Sherrod Brown | OH $173,800.05 |
| Heidi Heitkamp | ND $132,337.83 |
| Tim Kaine | VA $122,362.77 |

| TOP 2018 HOUSE DISBURSEMENTS | | |
|-----------------------------|----------------|
| Dan Kohl | WI-6 $288,200.80 |
| Andy Kim | NJ-3 $105,440.98 |
| Elissa Slotkin | MI-8 $92,218.72 |
| Conor Lamb | PA-17 $83,164.32 |
| Abby Finkenauer | IA-1 $78,981.76 |

*Complete J Street Education Fund 990s are available on our website at http://jstreet.org/about/j-street-annual-reports/
**J STREET**

**BOARD OF DIRECTORS**

Morton H. Halperin, Chair
Alexandra C. Stanton, Vice-Chair and Chair-Elect
Carol Winograd, Political Committee Chair
Kenneth Bob, Treasurer
Victor A. Kovner, Executive Committee Member

Jeremy Ben-Ami
Nancy Bernstein
Nancy Buck
Debra DeLee
Peter Frey
Joanna Goodwin Friedman
Virginia Gordon
Howard Gottlieb
Sylvia Kaplan
Marilyn Katz
Charles Kremer
Judson Miner
Aaron Rice
Diana Shaw Clark
William S. Singer
Phyllis Snyder
Alan D. Solomont
Robert Stein
Judith Steinberg
Sidney Topol

**TIKVA SOCIETY**

The Tikva Society is a group of leaders committed to J Street’s future. By pledging multi-year and increasing investments in J Street, Tikva Society members lay the foundation for doubling our impact and size.

Anonymous
Nancy Bernstein
Nancy and Kenneth Bob
Rita and Ernie Bogen
Robert L. Book
Nancy Buck and James Sebenius
Naomi and Nehemiah Cohen Foundation
David Cohn
Pilar Crespi Robert and Stephen Robert
Linda and Sanford Gailanter
Lily Gardner Feldman and Elliot J. Feldman
Richard Goldwasser
Jill and Bradford Gordon
Virginia Gordon
Nancy Goroff
Sally Gottesman
Elissa Grad and Narayan Kaimal
Gabriele K. and G. Jonathan Greenwald
Morton H. Halperin
Ambassador Samuel and Sylvia Kaplan
Judith and James Klutznick
Sarah and Victor A. Kovner
Charles Kremer

Ian Lanoff
Middle East Peace Dialogue Network /
- Joanna Goodwin Friedman and Richard Goodwin
- Linda and Judson Miner
- Margie Morrison Zivin and Mark Zivin
- Jessica Pers and Robert Stein
- Elaine Reuben
- Alison and Arnie Richman
- Lisbeth Schorr
- Carrie Shapiro and Peter Frey
- Ellen Shavelson and Larry Title
- Diana Shaw Clark and Simon Clark
- William S. Singer
- Phyllis Snyder
- Ambassador Alan D. Solomont and Susan Solomont
- Alexandra C. Stanton
- David P. Stone
- Ron Vogl
- Janet Walkow and Irl Barg
- Samuel Weisman
- Carol and Terry Winograd
- Paula Wolk and P.A.M. Spierings
# AMBASSADORS CIRCLE
**$50,000+**

- Anonymous (2)
- Diane and Norman Bernstein Foundation
- Nancy Bernstein
- Naomi and Nehemiah Cohen Foundation
- Pilar Crespi, Robert and Stephen Robert
- Paul Egerman
- Linda and Sanford Gallanter
- Anne Germanacos
- Howard Gottlieb
- Arnold Haitt
- Jerry Hirsch
- Charles Kremer
- Yaffa Maritz
- Middle East Peace Dialogue Network / Joanna Goodwin
- Friedman and Richard Goodwin
- Marci Rosenberg
- and Ben Samuels
- Carrie Shaprio and Peter Frey
- Alex Soros
- George Soros
- Nicole and Jon Ungar
- Carol and Terry Winograd

# ENVOYS CIRCLE
**$25,000+**

- Anonymous (4)
- S. Daniel Abraham
  - The Louis and Anne Abrons Foundation
- Noni and Izhar Armony
- Morton K. and Jane Blaustein Foundation
- Edythe and Eli Broad
- Ahmed Charai
- Jack F. Cogan, Jr.
- Jill and Bradford Gordon
- Virginia Gordon
- Lois and Richard Gunther
- Ambassador Samuel and Sylvia Kaplan
- Anita and Allen Kohl
- Sarah and Victor A. Kovner
- Bennett Lindenbaum
- Matthew Lindenbaum
- Irene Meister-Armoning Trust / Farri Cress, Trustee
- Linda and Judson Miner
- Allison and Robert Price
  - Family Foundation
- Nancy Reichman
- Elaine Reuben
- Monica and Philip Rosenthal
- Gregory Rothman
- Diana Shaw Clark and Simon Clark
- Abby Sher
- Stephen Silberstein
- Ambassador Alan D. Solomon
  - and Susan Solomont
- Alexandra C. Stanton
- Judith Zee Steinberg
- Sid Topol
- Samuel Weisman
- Judy Wise

# FOUNDATION PARTNERS
**$20,000+**

- The Louis and Anne Abrons Foundation
- Isaac Alhadeff Foundation
- Naomi & Nehemiah Cohen Foundation
- WALTER & ELISE HAAS FUND
- IRIS O'BRIEN FOUNDATION
- The Billy and Audrey Wilder Foundation
NATIONAL FINANCE COMMITTEE

$10,000+

Including $5,000 per year in political support to JStreetPAC endorsed candidates.

Anonymous (B)
Richard A. Abdo, Milwaukee, WI
Esthy and Jim Adler, Chevy Chase, MD
Fredric Andes, Chicago, IL
Noni and Izhak Arnon, Burlington, MA
Camilla and Raymond Auger, Aspen, CO
Judith Nichols and Peter Barrer, Newton, MA
Howard Bellow and Jacqueline Stern Bellow, Denver, CO
Selwin Belofsky, Dallas, TX
William F. Benett, Pittsburgh, PA
Art Berliner, San Francisco, CA
Nancy Bernstein, Pittsburgh, PA
Dara Beyer, Chevy Chase, MD
Jeanne Blaustein and Peter Bokor, New York, NY
Barry Blechman, Washington, DC
Rita and Ernie Bogin, Miami Beach, FL
Robert L. Book, Dallas, TX
Janeborg, Armork, NY
Stuart Brown, Bethesda, MD
Nancy Buck, Cambridge, MA
Constance R. Caplan, New York, NY
Ronda and Alan Channing, Washington, DC
Constance R. Caplan,
Nancy Buck,
Ronda and Alan Channing,
Constance R. Caplan,
Nancy Buck,
Washington, DC

National Conference and Gala, Washington, DC

In honor of J Street’s 10th Anniversary and Jeremy Ben-Ami

Anonymous (8)
S. Daniel Abraham
Am Knot Jewish Renewal Community of Greater Washington
Rhonda Amherst and Jonathan Licht
Maloney and Fred Andrews
Nae and Ulle Armony
Madeleine and David Aaron
Laurel and vẫn Smith
Camille and Raymond Auger
Fragile and Mike Baron
Louise and Michael Beldon
Rachel A. Berr
William F. Benter
Kay Bernstein and Sidney Hollander
Nancy Bertenstein and Robert Scher
Jane Bjaaker
Nancy and Kenneth Bob
Edythe and Elad Brody
Nathan Cogan
Ahmed Charai
Ronda and Alan Channing
Nancy Buck and James Sebenius
Edythe and Eli Broad
Nancy and Kenneth Bob
Louise and Michael Beldon
Fegie and Moshe Barkan
Camilla and Raymond Auger
Bonnie and John Atkinson
Rhonda Amber and Jonathan Licht
Am Kolel Jewish Renewal Community
S. Daniel Abraham
Cohen Foundation
Public Accountants

CONSIDER A LEGACY GIFT

The Legacy of Peace Society honors those who have made a planned gift to the J Street Education Fund to promote a strong, enduring American voice for peace between Israel and its neighbors and a two-state solution to the Israeli-Palestinian conflict. By choosing to support J Street with a Legacy of Peace gift, you are ensuring that the work you have supported throughout your life to secure a future for Israel and its neighbors grounded in peace and justice will be carried on.

Legacy of Peace Society members will be honored in J Street publications either by name or anonymously according to the donor’s wishes. It is our hope to both honor the contributions of our donors and inspire others to follow their philanthropic lead. For more information please contact our development office at (202) 204-8009 or giving@jstreet.org.

“My wife Naomie and I have decided to make a planned gift to J Street and become part of the Legacy of Peace Society because the vision of Israel enshrined in its Declaration of Independence has enormously enriched our lives and our experience of being Jewish. We want our grandchildren to have that same pride and attachment to the state of Israel, and we know that providing for J Street’s future is an important step to ensuring that vision is maintained.” — Charles Kremer, J Street Board of Directors

LEGACY OF PEACE SOCIETY

Anonymous (4)
Elaine Atlas*
Frank K. Bambarger*
Laurie Dowey*
Peter Frey
Jerry Hirsch
Jonathan Kaufman
Sarah and Victor Kovner
Charlie and Naomi Kremer
Eleanor Lecain
Debra Fried Levin
Burt Levitch
Lawrence S. Lewin*
Margie Morrison Zivin and Mark Zivin
Alison and Arnie Richman
Anne and Stuart Robinowitz
Guy Rom
Ruth Rothstein*
Guy T. Sapern
Susan Rachel Schacht*
Guy T. Sapern
Robert Schwimmer*
Harold Shapiro*
Rose L. Shure and Sidney N. Shure*
Robert S. Stein
Arthur Stern*
Jeremy Stone*
Ron Vogl
Elizabeth Vorenberg*
Dr. Stanley Wulf

*Of blessed memory

REGIONAL FINANCE COMMITTEE

$3,600+

Including $1,800 per year in public support to JStreetPAC endorsed candidates.

Richard and Andrea Amend, Highland Park, IL
Jessica Brown, Brooklyn, NY
Tali Chayat, Brooklyn, NY
Robert G. Cotton, Washington, DC
Nail Faden, Scarsdale, NY
Myrna Fasanella, Washington, DC
Jane and yude Fishman, Sierra Madre, CA
Dale and David Ginsburg, Chicago, IL
Ruth and Robert Goldstein, Princeton, NJ
Jerry Goldstone, Hinsdale, IL
Kiel and Stan Haver, Beverly Hills, CA
Jonathan Kaufman, Berkeley, CA
Nancy and Edward Kopf, Chevy Chase, MD
Gideon Kraut, Los Angeles, CA
Brian Landsberg, Sacramento, CA
Ian Lanoff, Washington, DC
Mary and Harry Levy, Salma, TX
James Lewis, La Mesa, CA
Matthew Louchheim, West Hollywood, CA
Dana and Lukasz Niedzielski, Arlington, VA
Naomi Pinchuk and Larry Horwitz, Chicago, IL
Madhu Pracha, Los Angeles, CA
Aaron Rice, Chicago
Wendy Robinson and Donald Baskind, Durham, NC
Joseph Shapiro, Ridgedale, NJ
El Shein, Chicago, IL
Laura Sherman, Washington, DC
Feraydoun Taslimi, Atlanta, GA
Sarah Timberman and Ed Redlich, Los Angeles, CA
Joanne Topol and Michael Ossoff, Pasadena, CA
Gary Trachten, New Rochelle, NY
Laure Wasserman, Skokie, IL
Barbara and Edwin Schloss
Era Schwartz
Carmel Shapiro and Peter Frey
Norma and Barbra Shapiro
Elaine Shavelev and Larry Tafe
Shaye Clark and Simon Clark
Abby Sher
Gil S. Shiran
Eli and Manny Silverman
Bill Singer
Stu Silver
Nancy Solomon
Ambassador Alan D. Solomont and Susan Solomont
Alexandra C. Stanton
Deborah Stein Shapiro
Judith Zac Steenburg
Stephen R. Stern
The Arthur and Carol Stern Family Foundation
Carl Storch and Jeff Rabinoff
David P. Stone
Beth and Edward Sugarman
Judith Taylor
Sidney Topol
Gary Trachten
Barbara van Voorst
Tamar and Phillip Warburg
Bill Wasserman
Samuel Weisner
Suzi and Martin Oppenheimer
Deborah Stein Sharpe
Alexandra C. Stanton
The Foundation for Middle East Peace
Barbara G. Fleischman
Cohen Foundation
Public Accountants

Without you, Jewish advocacy in America is impossible. Undoubtedly, your support has been crucial to the work that J Street has done to date, and your continued support will be just as crucial to the work that J Street will do in the future.

With your commitment to support the Legacy of Peace Society, you will ensure J Street’s ability to respond to the challenges Israel faces in the years ahead. Having that ongoing support makes it possible for J Street to continue to advocate for peace, independence, and security in Israel and the Palestinian territories.

Considering a legacy gift to J Street is a way to ensure that your support of Israel and the Palestinians continues into the future. It is our hope that by giving, you will join our Legacy of Peace Society and inspire others to do the same.

Having a legacy gift means you can ensure your support of J Street’s work is sustained over time. It allows you to plan your giving in a way that supports your values and benefactors’ values. It’s a way to honor the commitment of our members and inspire others to follow their philanthropic lead.

To learn more about the Legacy of Peace Society and how you can become a member, please contact our development office at (202) 204-8009 or giving@jstreet.org.
NATIONAL LEADERSHIP LEVELS

ADVOCATES CIRCLE: $1,800+
The first tier of our National Leadership, donors giving at least $1,800 ensure J Street’s growth on a national scale and participate in the strategic discussions that shape J Street policy and set the course of our movement’s success. Advocates Circle benefits include: an invitation to join the Annual Leadership Summit in Washington, DC, monthly briefing calls with international experts and J Street staff, regular contacts and consultations with Regional Directors and special recognition in J Street’s Annual Report.

ENVOYS CIRCLE: $25,000+
All Counselors Circle benefits plus: Envoy benefits circle members act as advisors to the organization’s growth and strategy, meeting personally with President Jeremy Ben-Ami and top officials at J Street’s National Conference.

DIPLOMATS CIRCLE: $5,000+
All Advocates Circle benefits plus: an invitation to join Leadership Missions to the Middle East.

COUNSELORS CIRCLE: $10,000+
All Diplomats Circle benefits plus: a special invitation to the Congressional Reception at the National Gala Dinner.

FINANCE COMMITTEE: $10,000+
Includes $5,000+ in annual operating support plus $5,000 in support of our JStreetPAC-endorsed candidates
Finance Committee members are at the forefront of our political operation, deeply engaged in JStreetPAC’s work, including interviews with prospective Congressional endorseses and monthly calls devoted to PAC endorsements, political strategy, and policy updates.

AMBASSADORS CIRCLE: $50,000+
All Envoy Circle benefits plus: Ambassadors Circle members are involved in the growth of J Street at the highest level, participating in the shaping of J Street’s strategy on a national scale.

FINANCE COMMITTEE TRUSTEE: $100,000+
Members of the Finance Committee who give a combined total of at least $100,000 to any of J Street’s entities
Finance Committee Trustees are nationally recognized influencers who serve as a driving force for J Street and JStreetPAC’s influence across the country.

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HOW TO CONTRIBUTE TO THE J STREET FAMILY

ONLINE: jstreet.org/donate
BY MAIL: Make check out to “J Street” and mail to: J Street, PO Box 66073, Washington, DC 20035
J Street is a 501c4 advocacy organization that lobbies Congress and the Administration to promote pro-Israel, pro-peace policies and bring about US leadership toward a two-state solution.
Gifts are NOT tax-deductible.

ONLINE: jstreet.org/jsef
BY MAIL: Make check out to “J Street Education Fund” and mail to: J Street Education Fund, PO Box 66073, Washington, DC 20035
J Street Education Fund is a 501c3 organization that educates and mobilizes pro-Israel, pro-peace Americans in communities, on campuses and at our National Conference for a two-state solution.
Gifts are tax-deductible.

ONLINE: donate.jstreetpac.org/candidate-directory
BY MAIL: Make check out to “JStreetPAC”. If making gift to specific candidate, put candidate name in memo line. Send a check to: JStreetPAC, PO Box 33106, Washington, DC 20033
Note on Federal Individual Giving Limits:
• Direct to JStreetPAC: You can give up to $5,000 directly to the PAC per calendar year.
• To candidates endorsed by JStreetPAC: Under federal law, you can contribute a maximum of $2,700 per election—primary, general, or runoff—to candidates for federal office.
JStreetPAC is a federal Political Action Committee that helps elect pro-Israel, pro peace candidates to federal office, primarily by endorsing and raising money for their campaigns.
Gifts are NOT tax-deductible. 100% OF GIFTS GO DIRECTLY TO CAMPAIGNS.

For questions and additional information (including information on making gifts by stock or wire transfer), please contact the Development office at (202) 448-1602 or giving@jstreet.org.